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### **Joel Andrus**

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Joel Andrus has over 20-years of state government relations experience and represents clients before the Virginia General Assembly, legislative and executive branch agencies and boards and commissions. Joel's practice includes education, manufacturing, energy, and healthcare, including helping Kemper Consulting's healthcare clients prepare applications and navigate Virginia's Certificate of Public Need process.



Prior to joining the firm, Joel worked with the City of Suffolk Economic Development Department, where he mainly focused on new business development and retention in the downtown area. While with the City of Suffolk, he developed and implemented marketing strategies for attracting new businesses, helped local businesses understand and take advantage of the Virginia Enterprise Zone, and acted as a liaison between downtown businesses and historic preservation societies.

Joel graduated with distinction from the Virginia Military Institute. Currently, he is active in the VMI Alumni Association, serving on the Board of Directors. He is also a 2010 graduate of the Sorenson Institute for Political Leadership at the University of Virginia, a 2015 graduate of LEAD Hampton Roads, and a 2016 graduate of the CIVIC Leadership Institute.